

March 14, 2007

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: SANDRA H. MCKINLEY
STATE CONTRACT PROCUREMENT OFFICER II
302-838.8067

SUBJECT: **AWARD NOTICE**
CONTRACT NO. 07-412-SM
REMANUFACTURED TONER CARTRIDGES

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OF
KEY CONTRACT INFORMATION**

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KEY CONTRACT INFORMATION

1. MANDATORY USE CONTRACT:

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REF: Title 29, Chapter 6911(d) Delaware Code. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

In accordance with **Title 16, Subsection 9605, Delaware Code**. If any agency of this State intends to procure any product or service on the procurement list, that agency shall, in accordance with the rules and regulations of the Commission, procure such product or service, at the price established by the Commission, from the Workshop program of the State "Services to the Blind" Program and from qualified rehabilitation facilities. If the product or service is available within the period required by that agency, such procurement shall be mandatory.

2. AGREEMENT PERIOD:

Each vendor(s) contract shall be valid from January 1, 2007 through December 31, 2009. Addendums may be issued periodically to adjust pricing, or add new items as they become available.

3. VENDORS:

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Each agency is responsible for placing their orders with:

Kent-Sussex Industries, Inc.
301 North Rehoboth Blvd.
Milford, DE 19963
Phone No.: (302) 422-4014 Ext 3126
Fax No.: (302) 422-4368
Email: KSICartridgeSales@ksiinc.org
Federal E.I. No.: 51-0097856
Orders may be placed via: Phone, Email, or Fax

4. SHIPPING TERMS:

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F.O.B. destination.

5. DELIVERY AND PICKUP:

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All cartridges will be delivered within five (5) business days ARO. At the time of delivery the full cartridge will be exchanged for an empty one.

6. **PRICING:**

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Prices shall remain firm for the term of the agreement, unless it is deemed in the best interest of the State to do otherwise and has the approval of the State Use Commission.

**This is a partial listing, most cartridge models fit multiple printers.
Please contact Customer Service for a cross reference and availability.**

| | Description | Price | Core Charge |
|---|---|--------------|--------------------|
| 1 | Model HP 92274A; Apple M2045 G/A, PX Printers: Hewlett Packard LaserJet 4L, 4ML, 4P, 4MP, Apple 300, 320 | \$39.95 | \$8.00 |
| 2 | Model HP 92275A; Apple M0089 LL/a, LX, EPL Printers: Hewlett Packard LaserJet IIP, IIP Plus, IIIP. | \$39.95 | \$8.00 |
| 3 | Model HP 92291A; NX, EPN Printers: Hewlett Packard LaserJet IIsi, Ivsi, IvsiMX | \$50.00 | \$8.00 |
| 4 | Model HP 92295A; Apple, MG002, SX, EPS Printers: Hewlett Packard LaserJet II, IID, III, IIID, Apple Laserwriter II NT, SC, F, G | \$32.00 | \$8.00 |
| 5 | Model HP 92298A; Apple M2473 G/A, EX Printers: Hewlett Packard LaserJet 4, 4M, 4M Plus, 4 Plus, 5, 5N, 5M Apple Laserwriter Pro 600 Win, 630, Laserwriter 16/600 PS | \$45.00 | \$8.00 |
| 6 | Model HP C3900A; BX Printers: Hewlett Packard LaserJet 4V, 4MV, QMS 860 *NOTE: Due to low demand, this cartridge is a special order item. This cartridge must be ordered five (5) working days prior to your scheduled delivery date. | \$75.00 | \$8.00 |
| 7 | Model HP C3903A; VX Printers: Hewlett Packard Laserjet 5P, 5MP, 6P, 6MP, LZ112 | \$39.95 | \$8.00 |
| 8 | Model HP C3906A or Cannon #R74-7003-150, AX Printers: Hewlett Packard Laser Jet 5L, 5ML, 5FLS, 6L, 6Lxi, 6Lsi Cannon LBP 460 | \$39.95 | \$8.00 |
| 9 | Model HP Q2612A, Printer: Hewlett Packard LaserJet 1010, 1012, 1015 | \$45.00 | MANDATORY |

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| 10 | Model C4092A, HP 1100 Printers: Hewlett Packard LaserJet 1100 | \$39.95 | \$8.00 |
| 11 | Model HP Q2624A, Printer: Hewlett Packard LaserJet 1150 | \$49.95 | MANDATORY |
| 12 | Model HP Q2624X, Printer: Hewlett Packard LaserJet 1150 | \$64.95 | MANDATORY |
| 13 | Model HP C7115A Printers: Hewlett Packard LaserJet 1200 | \$49.00 | \$8.00 |
| 14 | Model HP C7115X, Printer: Hewlett Packard LaserJet 1200 | \$59.00 | MANDATORY |
| 15 | Model HP Q2613A, HP 1300, 1300n Printers: Hewlett Packard LaserJet 1300, 1300n | \$55.00 | \$8.00 |
| 16 | Model HP Q2613X Printers: Hewlett Packard LaserJet 1300X | \$59.95 | MANDATORY |
| 17 | Model HP Q5949A Printers: Hewlett Packard LaserJet 1160/1320 | \$49.00 | \$15.00 |
| 18 | Model HP Q5949X Printers: Hewlett Packard LaserJet 1160/1320 | \$89.00 | MANDATORY |
| 19 | Model HP C4096A, HP 2100, 2200 Printers: Hewlett Packard LaserJet 2100, 2200 | \$59.00 | \$8.00 |
| 20 | Model Q2610A, HP2300 Printers: Hewlett Packard LaserJet 230 | \$69.00 | \$8.00 |
| 21 | Model HP Q6511A Printers: Hewlett Packard LaserJet 2410, 2420, 2430, 2430 | \$69.95 | MANDATORY |
| 22 | Model HP Q6511X Printers: Hewlett Packard LaserJet 2410, 2420, 2430, 2430 | \$129.95 | MANDATORY |
| 23 | Model HP C9700A Printers: Hewlett Packard Color LaserJet 2500, B | \$66.00 | \$2.00 |
| 24 | Model HP C9701A Printers: Hewlett Packard Color LaserJet 2500, C | \$78.00 | \$2.00 |
| 25 | Model HP C9702A Printers: Hewlett Packard Color LaserJet 2500, Y | \$78.00 | \$2.00 |
| 26 | Model HP C9703A Printers: Hewlett Packard Color LaserJet 2500 M | \$78.00 | \$2.00 |
| 27 | Model HP C9704A Printers: Hewlett Packard Color LaserJet 2500 DU | \$119.95 | \$5.00 |

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| 28 | Model HP C4127A (this cartridge yields 10,000 pages) HP 4000, 4050, T, TN Printers: Hewlett Packard LaserJet 4000, 4050, T, TN | \$65.00 | \$15.00 |
| 29 | Model HP C4127X (this cartridge yields 10,000 pages) HP 4000, 4050, T, TN Printers: Hewlett Packard LaserJet 4000, 4050, T, TN | \$65.00 | \$15.00 |
| 30 | Model HP C8061X, HP 4100 Printers: Hewlett Packard LaserJet 4100 | \$70.00 | \$15.00 |
| 31 | Model HP Q1338A, HP 4200 Printers: Hewlett Packard LaserJet 4200 | \$99.00 | \$15.00 |
| 32 | Model HP Q5942A Printers: Hewlett Packard LaserJet 4250, 4350 | \$99.00 | \$15.00 |
| 33 | Model HP Q5942X Printers: Hewlett Packard LaserJet 4250, 4350 | \$129.00 | \$15.00 |
| 34 | Model HP Q1339A Printers: Hewlett Packard LaserJet 4300 | \$99.00 | \$15.00 |
| 35 | Model HP Q5945A Printers: Hewlett Packard LaserJet 4345 | \$99.00 | MANDATORY |
| 36 | Model HP C4191A, HP Color 4500, 4550 (Black) Printers: Hewlett Packard Color LaserJet 4500, 4550 | \$55.00 | \$0.00 |
| 37 | Model HP C4192A, HP Color 4500, 4550 (Cyan) Printers: Hewlett Packard Color LaserJet 4500, 4550 | \$79.00 | \$0.00 |
| 38 | Model HP C4193A, HP Color 4500, 4550 (Magenta) Printers: Hewlett Packard Color LaserJet 4500, 4550 | \$79.00 | \$0.00 |
| 39 | Model HP C4194A, HP Color 4500, 4550 (Yellow) Printers: Hewlett Packard Color LaserJet 4500, 4550 | \$79.00 | \$0.00 |
| 40 | Model HP C4195A, HP Color 4500, 4550 (Drum Kit) Printers: Hewlett Packard Color LaserJet 4500, 4550 | \$79.00 | \$0.00 |
| 41 | Model HP C9720A Printers: Hewlett Packard Color LaserJet 4600, B | \$110.00 | \$5.00 |
| 42 | Model HP C9721A Printers: Hewlett Packard Color LaserJet 4600, C | \$135.00 | \$5.00 |
| 43 | Model HP C9722A, Printers: Hewlett Packard Color LaserJet 4600, Y | \$135.00 | \$5.00 |
| 44 | Model HP C9723A Printers: Hewlett Packard Color LaserJet 4600, M | \$135.00 | \$5.00 |

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| 45 | Model HP C4129X, HP 5000, 5100 Printers: Hewlett Packard LaserJet 5000, 5100 | \$79.00 | \$15.00 |
| 46 | Model HP C3909A, WX Printers: Hewlett Packard LaserJet 5si, 5si MX, 6si, HP 8000, Lexmark 4040 Optra N Model 240, 245, Optra N Pro | \$68.00 | \$8.00 |
| 47 | Model HP C4182X, HP 8100, 8150 Printers: Hewlett Packard LaserJet 8100, 8150 | \$89.00 | \$15.00 |
| 48 | Model HP C4149A, HP Color 8500, 8550 (Black) Printers: Hewlett Packard Color LaserJet 8500, 8550 | \$90.00 | \$0.00 |
| 49 | Model HP C4150A, HP Color 8500, 8550 (Cyan) Printers: Hewlett Packard Color LaserJet 8500, 8550 | \$129.00 | \$0.00 |
| 50 | Model HP C4151A, HP Color 8500, 8550 (Magenta) Printers: Hewlett Packard Color LaserJet 8500, 8550 | \$129.00 | \$0.00 |
| 51 | Model HP C4152A, HP Color 8500, 8550 (Yellow) Printers: Hewlett Packard Color LaserJet 8500, 8550 | \$129.00 | \$0.00 |
| 52 | Model HP C4153A, HP Color 8500, 8550 (Drum Kit) Printers: Hewlett Packard Color LaserJet 8500, 8550 | \$129.00 | \$0.00 |
| 53 | Model HP C8543X, HP 9000 Printers: Hewlett Packard LaserJet 8100 | \$195.00 | \$15.00 |
| 54 | Model LEXMARK T610, Printer: Lexmark OPTRA T | \$139.00 | MANDATORY |
| 55 | Model LEXMARK 410 Printer: Lexmark OPTRA M, 17G0154 | \$109.00 | MANDATORY |
| 56 | Model HP CANNON FX-1, or #H11-6221-220 Fax Machine: 700, 720, 770, 777, 780, 785, 790, 910, 970, 3300, 6500, 9550 *NOTE: Due to low demand, this cartridge is a special order item. This cartridge must be ordered five (5) working days prior to your scheduled delivery date. | \$40.00 | \$8.00 |
| 57 | Model CANNON FX-2, or #H11-6321-220 Fax Machine: Laser Class 5000, 5500, 7000, 7100, 7500, 7700 | \$45.00 | \$8.00 |
| 58 | Model CANNON FX-3, or #H11-6381-220 Fax machine: Laser Class 4000, 4500 | \$49.95 | \$8.00 |

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| 59 | Model CANNON FX-4, or H11-6401-220 Fax Machine: Laser Class 9000 *NOTE: Due to low demand, this cartridge is a special order item. This cartridge must be ordered five (5) working days prior to your scheduled delivery date. | \$45.00 | \$8.00 |
| 60 | Model CANNON FX-6, or H11-6431-220 Fax machine: Laser Class 3170, 3175 | \$75.00 | \$15.00 |
| 61 | Model CANNON FX-7 Fax Machine: Laser Class 710, 720, 730 | \$59.00 | \$8.00 |
| 62 | Model CANNON JX, EPJ Printer: CANNON JX | \$99.00 | \$15.00 |
| 63 | Model IMAGISTICS FAX PB 1500, PB1600 | \$75.00 | \$15.00 |
| 64 | Model IMAGISTICS FAX 484-5, SX2100 | \$69.95 | MANDATORY |
| 65 | Model CANNON PC 1060 Fax L-50 Printers: PC 1060, 1080 Fax: L-50 | \$89.00 | \$15.00 |
| 66 | Model BROTHERS PC, PC201 | \$20.95 | \$0.00 |
| 67 | Model BROTHERS PC, PC301 | \$15.95 | \$0.00 |
| 68 | Model BROTHERS TN350, TN 350 | \$29.95 | MANDATORY |
| 69 | Model BROTHERS 1240/1250, TN460 | \$50.00 | MANDATORY |
| 70 | Model BROTHERS TN560, TN560 | \$59.00 | MANDATORY |
| 71 | Model BROTHERS TN570, TN570 | \$45.00 | MANDATORY |
| 72 | Model BROTHERS TN670, TN670 | \$49.95 | MANDATORY |
| 73 | Model CANNON PC A30, A30 | \$79.95 | MANDATORY |
| 74 | Model CANNON COPIER PC 700,900, E40 | \$69.95 | MANDATORY |
| 75 | Model CANNON, S35 | \$65.00 | MANDATORY |
| 76 | Mode CANNON, X25 | \$49.00 | MANDATORY |
| 77 | Model DELL Printers: DELL 1100 | \$53.00 | MANDATORY |
| 78 | Model DELL 1500 Printers: DELL 1500 | \$90.00 | MANDATORY |
| 79 | Model DELL/LEXMARK Printers: DELL 1600 | \$58.00 | MANDATORY |

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| 80 | Model DELL/LEXMARK Printers: DELL1700 | \$89.00 | MANDATORY |
| 81 | Model DELL/LEXMARK Printers: DELLS2500 | \$115.00 | MANDATORY |
| 82 | Model DELL/LEXMARK Printers: DELLM5200 | \$89.00 | MANDATORY |
| 83 | Model PANASONIC, UG5510 | \$99.95 | MANDATORY |
| 84 | Model SHARP FAX FO45ND (toner unit ONLY) FO-4500 Printers: Sharp Fax FO 4500, 5500, 6500, 7500 | \$55.00 | MANDATORY |
| 85 | Model SHARP FAX FO47ND (toner unit ONLY) FO-4700 Printers: Sharp Fax FO 47 ND | \$65.00 | MANDATORY |
| 86 | Model SHARP, FO44/50ND | \$45.00 | MANDATORY |
| 87 | Model XEROX 106R402, PRO555 | \$69.95 | MANDATORY |
| 88 | Model XEROX 5018 TONER UNIT, 5018T | \$44.00 | MANDATORY |
| 89 | Model HP C4127X-MICR, Printers: HP LJ 4000-MICR | \$140.00 | 15.00 |
| 90 | Model HP C3909A-MICR Printers: HP LJ 8000-MICR | \$90.00 | 8.00 |
| 91 | Model HP C4182X-MICR Printers: HP LJ 8100-MICR | \$110.00 | 15.00 |
| 92 | Model LEXMARK T610 MICR Printers: OPTRA T-MICR | \$198.95 | MANDATORY |
| 93 | XEROX N24/32/40 | \$120.00 | MANDATORY |

ADDITIONAL TERMS AND CONDITIONS

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7. CORE CHARGE:

All cartridges sold without a core trade (empty cartridge) will have an additional core charge, except where noted.

8. RESTOCKING CHARGE:

Any product returned unopened and unused within 30 days of delivery date will be credited to the customer's account. Any product returned unopened and unused after 30 days of delivery date will be credited to the customer's account, less a 15% restocking charge. Any product returned 1 year from date of manufacture will not be credited.

9. BILLING:

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

10. PAYMENT:

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

11. PRODUCT SUBSTITUTION:

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.